



*Businesses facing financial and operational challenges are pushed to the brink with demands beyond the normal daily operations. To reduce the pain associated with the turnaround lifecycle, it is critical to identify a trusted partner who has technical and industry-specific expertise that is quickly scalable.*

*Our Turnaround & Restructuring Services (T&RS) experts help businesses accomplish their goals beyond existing bandwidth by providing exceptional people with the experience and leadership for complex turnaround and restructuring situations within an effective cost structure.*

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## **Turnaround & Restructuring Advisory Overview:**

Businesses and stakeholders facing adversity need a trusted partner. We team with management to work through the operational and financial challenges to derive and implement executable solutions. Our seasoned industry experts, who average over 20 years of experience, expeditiously triage the situation, devise the solution, communicate with the relevant parties, and effectuate the resolution. Time is critical when challenges arise. Our approach provides the needed “hands-on” expertise to deliver the solution with a scalable team to address the challenges, stabilize the present, and provide for the successful future of the company and its constituents. Our offerings include:

### **Interim Management**

- Chief Restructuring Officer (CRO)
- CXO Services: Chief Executive Officer, Chief Financial Officer, Chief Accounting Officer, Chief Integration Officer, etc.
- Controller, Treasurer and other financial management needs
- Senior advisors to management

### **Cash Flow & Liquidity Management**

- Working capital assessment & management
- Working capital process improvements
- Cashflow modeling & management
- Cost reduction
- Cash conversion acceleration



**Financial & Restructuring Advisory**

- Senior financial advisory
- Negotiations with creditors, lenders & trade
- Financial restructuring
- Operational restructuring
- Crisis management
- Communication management

**Performance Improvement**

- Backlog management
- Demand planning
- Sales optimization
- Organizational management
- Contract management

**Our qualifications to serve:**



**FOR MORE INFORMATION, PLEASE CONTACT:**



**John Moerman, CPA | Managing Partner, T&RS**

John Moerman serves as a Partner with SolomonEdwards, where he leads the Mid-Atlantic Regional Practice. He brings over 25 years of experience in accounting, finance, operations and business process improvement. While with SolomonEdwards, John has led numerous engagements which have ranged from IPOs and accounting function relocation, to re-engineering, optimization, and strategic evaluation of a worldwide accounting function which included industry benchmarking and best practices recommendations. He has served over 50 clients during his tenure with SolomonEdwards. Additionally, John is heavily involved in the firm’s Banking & Financial Services Industry Practice. John has performed complex accounting and operational business process improvement for large commercial and mortgage banks and has also led onsite teams for several bank closures during 2009 and 2010.

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**L. Michael Fleming, CIRA | Principal, T&RS**

Michael Fleming is a Principal in SolomonEdwards’ Turnaround & Restructuring Services practice in Boston. He is an experienced financial advisor with over 20 years of financial, management and restructuring experience and is a Certified Insolvency and Restructuring Advisor (CIRA). He has created complex connected systems to manage large global teams resulting in real-time resolution and has advised client executives, attorneys and teams through a variety of distressed and non-distressed situations ranging in size from small companies through the largest bankruptcies in U.S. history.

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**ABOUT SOLOMONEDWARDS**

SolomonEdwards is a national professional services firm focused on strategy execution. By providing exceptional people for complex situations, we deliver subject matter expertise, apply proven project delivery models, and design custom solutions for your business. We focus on the areas of Accounting & Finance, Business Transformation, Governance & Regulatory Compliance, Transaction & Regulatory Advisory Services, and Turnaround & Restructuring Services. Learn more at [SolomonEdwards.com](http://SolomonEdwards.com).