

SolomonEdwards Transaction & Regulatory Advisory Services (TRAS) practice works closely with private equity investors, corporate and portfolio company management teams to meet their business objectives along the full transaction life cycle. We serve our clients with strategy execution initiatives, transaction accounting, reporting and integration, business process optimization, performance improvement, and regulatory compliance projects. Our experienced and knowledgeable consultants bring specific expertise to address the unique issues our private equity owned clients face enabling them to achieve their strategic objectives, grow their businesses and to prepare for successful exits.

## Transaction & Regulatory Advisory Services

We specialize in working with private equity investors, portfolio company management teams and corporate clients in meeting their transaction driven accounting and reporting needs with the following areas of focus:

- ✓ Preparation of US GAAP Basis Financial Statements
- ✓ Purchase Accounting & Working Capital Adjustment
- ✓ Audit Readiness
- ✓ Development of PE / Bank Reporting Package
- ✓ Financial Reporting & Consolidation Accounting
- ✓ Financial Planning & Analysis
- ✓ Technical Accounting Advisory
- ✓ Implementation of New GAAP Standards
- ✓ Budget & Forecast Preparation
- ✓ Project Management
- ✓ Financial Reporting Process & System Implementation
- ✓ Close Cycle Reduction
- ✓ Add-on Acquisition Integration
- ✓ IPO Readiness & Execution
- ✓ Performance Improvement
- ✓ Interim Management
- ✓ Turnaround & Restructuring Services

**We assist our clients in managing and executing critical transaction driven accounting, reporting & compliance initiatives.**

## TRAS Team Leaders

**John Moerman, Partner**, John Moerman serves as a Partner with SolomonEdwards, where he leads the Mid-Atlantic Regional Practice. He brings over 25 years of experience in accounting, finance, operations and business process improvement. While with SolomonEdwards, John has led numerous engagements which have ranged from IPOs and accounting function relocation, to re-engineering, optimization, and strategic evaluation of a worldwide accounting function which included industry benchmarking and best practices recommendations.

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**Michael Fleming, Principal**, serves corporate and our private equity owned clients growing through acquisition or organic means in projects including process and systems integration, and optimization close cycle reduction, reporting package development, and US GAAP & IFRS compliance. Michael also specializes in supporting distressed companies with turnaround and restructuring services.

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# SELECTED CASE STUDIES

We are proud of the track record of success we have earned in serving private equity owned businesses across the United States. Below is a selection of specific PE owned client case studies that serve to bring to life the value we added in supporting each organization's unique post transaction accounting and reporting challenges.

| TRAS Client   | Private Equity Investor  | Post Transaction Accounting & Reporting Services Provided  |
|---|--|--|
| <br><b>Dixie Chemical</b><br>The Element of Open Innovation               | <br><b>GLENCOE CAPITAL</b>                          | In relation to the reorganization of certain Glencoe portfolio companies including Dixie Chemical, we reviewed all portfolio companies' financial statements to ensure US GAAP compliance. We also aided in compiling condensed consolidated financial statements, as well as helped Glencoe prepare pro forma condensed combining financial statements to be audited.   |
| <br><b>option care™</b>   | <br><b>MDP®</b><br>MADISON DEARBORN PARTNERS, LLC   | Post carve-out, we assisted with implementing stand alone processes for accounting operations, financial reporting, FP&A and treasury. Collaborated with management and MDP to develop budget and standardized monthly reporting package with KPIs. Served as Interim CFO during post deal transition period.  |
| <br><b>JANSY</b>  | <br><b>EUREKA GROWTH CAPITAL</b>                    | In connection with Jansy Packaging LLC's recent transaction with Eureka Growth Capital, we assisted with carrying out post-closing inventory reconciliation activities. Provided project management and execution for the reconciliation of the physical inventory counts, cost validation, and issue resolution.  |
| <br><b>Metaltec Steel Abrasive Co.®</b>                                   | <br><b>Corinthian Capital</b>                       | Assisted with evaluating its accounting operations and financial reporting process in order to implement enhancements to the timeliness, efficiency and overall content of its financial reports including the development of supporting tools and templates. Provided support and ongoing enhancements to the company's budgeting and forecasting process, KPI tracking and reporting, and cash flow management capabilities including the implementation of certain system improvements to further automate these areas. |
| <br><b>PRINCIPAL MARITIME</b>   | <br><b>APOLLO</b>                                 | In connection with an initial public offering (IPO), we prepared both Black-Scholes model calculations of options granted to non-employees and an audit-ready Microsoft Excel spreadsheet supporting IPO impact at measurement date of stock compensation expense for non-employees.   |
| <br><b>POLAR CORPORATION</b>  | <br><b>AMERICAN INDUSTRIAL PARTNERS</b>           | Assisted with acquisition accounting and opening balance sheet analysis regarding the company's acquisition. Aided in the preparation of pre-acquisition US GAAP financial statements, analyses, and audit readiness. Offered audit readiness and post-acquisition accounting support.   |
| <br><b>PEDIATRIC Urgent Care</b><br>A Whole New Way to Treat Your Child | <br><b>stinger</b>                                | Designed and implemented formal business processes encompassing the revenue, purchasing and financial close and reporting cycles including appropriate internal controls. Developed formal monthly reporting package and trained company staff on its use including relevant KPI metrics implementation and monitoring procedures.   |
| <br><b>REV</b><br>Vehicles for life                                     | <br><b>AMERICAN INDUSTRIAL PARTNERS</b>           | In connection with the acquisition of Rev Group, Inc. by American Industrial Partners, we were engaged to provide technical accounting and reporting advisory services. Assisted with purchase accounting for add-on acquisitions and accounting and reporting under US GAAP including working capital adjustment calculations.  |
| <br><b>TAMINCO</b><br>people and molecules                              | <br><b>APOLLO</b>                                 | Assisted Taminco management with the preparation of its full US GAAP based financial statements, as well as their supporting schedules and S-1 Registration Statement in connection with its IPO.  |
| <br><b>SAGE PRODUCTS</b>  | <br><b>MDP®</b><br>MADISON DEARBORN PARTNERS, LLC | Managed and executed purchase accounting, prepared the transaction date and year end financial statements under US GAAP, accounting for the transaction funds flow and coordination of the EY audit process post transaction. Developed monthly reporting package including KPIs for PE reporting.   |

SolomonEdwards is a privately held professional services firm focused on strategy execution. We manage and execute initiatives to solve our clients' critical business issues related to mergers and acquisitions, business transformation, accounting, finance, governance and regulatory compliance. Founded in 1999, we operate from nine U.S. markets and serve domestic and multinational clients.