

Digital & Technology Enablement Services

Brought to you by OpenGate

Accelerating Outcomes & Impacts

We engage with business executives (CXOs) to digitally transform their organizations using the latest best practices, technology, and industry experts. Our focus on delivering scalable and outcome-oriented technology transformation solutions covers three core goals:

1. **Better Solutions:** Solve the problem.
2. **Better Experience:** Partner with clients to truly understand and connect the tech to the business.
3. **Better Future:** Create long-term impact that helps our clients grow and scale.

OpenGate Consulting partners with clients to create impact through the digital ecosystem. We bring decades of Big Tech, industry, and technology experience to solve our clients' challenges and optimize their market opportunities. Our dedicated, onshore team is a mix of management consultants, architects, developers and analysts.

Solutions & Methodology



We specialize in the following technology transformation areas:

- Assessments
- Custom development
- Data governance
- Digital strategy & technical roadmap
- Implementation management & business adoption
- Packaged software
- Salesforce as-a-Service
- Software selection
- Systems/data security

Technology transformation is not just about fields, reports, and security. OpenGate Consulting assists with the design, execution and change management of a digital renovation to realize the value in ways never imagined. We believe in:

1. **Design:** A better future with new platforms is built on practical, future-driven, strategic foundations.
2. **Execution:** Better tech solutions require a focus on quality, configuration, and a little custom code.
3. **Management:** The value of technology is realized with a proactive business centric, growth-oriented philosophy.

Experience



OpenGate Consulting has experience and expertise in numerous Ecosystem, Cloud and software integrations, including:



DocuSign

Qandor™

Epic

ORACLE
NETSUITE



Örtöö



EPICOR



"They are fully vested in the client's success. It's tremendously valuable to be able to lean on someone externally to meet your goals."

–SVP Portfolio Management, Healthcare Company

"They are an extension of us, not a 3rd party [...] They are truly part of the team and understand the dynamics within the organization."

–CIO, Healthcare Company

"OpenGate epitomizes the true meaning of partnership—getting to know your business at a level like no other. With their expertise, we successfully completed a massive and business critical project. If you are considering a Salesforce partner, look no further than OpenGate Consulting!"

–Director of IT, Financial Services Company


Sample Clients



About OpenGate Consulting

OpenGate Consulting, Inc., part of the SolomonEdwards family, is a technology transformation consulting company. We take businesses to the next level of performance, helping clients scale their businesses, while leveraging the Salesforce platform. We engage with business executives to transform their organizations digitally, while focusing on delivering scalable and outcome-oriented solutions. Our team is a mix of management consultants, architects, developers, and analysts. We bring decades of large consulting, industry, and technology background experience to solve our clients' challenges and take advantage of their market opportunities.



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